

EXHIBITORS' QUOTES



Textile Companies Upbeat on Business Trends

With positive business trends being a strong indication for the near future, the textile industry is upbeat. Trends revealed at the 2014 edition of the F&A Show were a precursor of the strong sentiment, which is bound to grow. Backed by a majority Government at the Centre, policy makers are keen to provide a boost to the prevailing overall business environment, which in all probability will be reflected in the Union Budget to be tabled in the Lok Sabha in February 2015.

Exhibitors at the F&A Show 2014 were vocal on business prospects, largely due to the positive response received by them from buyers. Here are quotes of some of the companies that exhibited in 2014.



Mr. ROHIT KUMAR MAHAJAN
Manager Marketing,
JCT Limited,
Phagwara:

JCT launched its indigo dyed (Blue Zone) and pure white Optics) collection at the show, which fetched a lot of visitor's attention. "We are getting very good response for our indigo dyed "Blue Zone" products, which are dyed with green technology. We have started at a humble capacity and I think we shall touch a million meter per month very soon. We also had overseas enquiries and are certainly looking forward for next year's show."



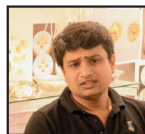
Mr. MOHIT CHHABRA
Director, A La Moda
Textile Co Ltd, China:

"F&A has helped me a lot to grow my business. This is a very good show and I got a very good response from the visitors. We had a lot of visitors from Bangalore, Kerala and the Chennai regions who were interested in our lace and linen fabrics."



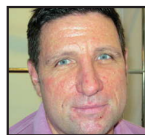
Mr. MICHAEL RODRIGUES General
Manager (Fabric),
Colorsburg (Div. of
Shakthi Knitting Ltd.,
Tirupur:

"The show is really good for us. We are able to meet new customers and had visitors from all part of the country. The people who came to our stall were genuine and appreciated the range of our new products displayed."



Mr. ALOK RAJ
Director, Elegant
Buttons (P) Ltd.,
New Delhi:

"This is the second time we are participating at F&A and the show was fantastic and fetched phenomenal response from companies like Gokaldas and Arvind, to mention the prominent ones. They are buying a lot of shell buttons from us. Arvind makes shirts in the range of 2,000 - 2,500 and we have buttons for this kind of range. We have laser technology which can emboss the logos on buttons, so we are doing branding on the buttons these days. The kind of visitors who came was really top class and we even had potential offers from Singapore and Sri Lanka. At this show we were able to showcase shell buttons that can be branded with a new technology which people found very interesting. The show is really getting better every year and this is the first time that I will be staying back to meet local customers. This is a big turnaround."



Mr. E. W. GANNS
Managing Director, Union
Knopf, Hong Kong:

"The traffic and quality of visitors were very good. The show too is progressing with each edition."



Mr. ANSARI VASIM
Marketing and Sales
Manager, Swiss
Ribbons Pvt Ltd, Surat

"We are exhibiting zari and satin borders and laces and embroideries. As usual, the show was good, we got responsible clients who showed interest in our products. We had buyers from Thailand and Sri Lanka too. The facilities at the exhibition are excellent and gives an international feel. Saturday was the best day as the quality visitors were seen in the show."



Mr. KUMARASWAMY HIREMATH National
Manager Source
Tapping, Tyco Fire &
Security India Pvt Ltd,
Bangalore:

"We offer retain antitheft solutions like tags and labels. This is the first time we are participating in this show and I must say, we have got some great leads. A lot of people knew about this product, but did not know where to source it from. Lot of people have shown interest and with 50 percent of the visitors being potential customers, we have a lot of catching up to do."

Mr. SANDEEP R. DESHPANDE
Vice President, Sky Hemmy Pvt Ltd,
Bhiwandi:

"As a first timer at F&A, it was a nice experience. We got inquiries from exporters, traders, apparel manufacturers, etc. The kind of visitors we expected came and we had inquiries even from buyers in Sri Lanka. Our product line includes printable woven-edge satin tapes, gross grain tapes, non-organic cotton tapes, polyester cotton tapes; satin tapes made of re-cycle PET polyester yarn, slit-edge satin tapes only in colors, bows and flowers. We are happy with the outcome of the show, as the enquiries received seem to be quite interesting, but let's see the outcome of these in coming days."