



Mr. TANUJ GOEL
Director, ATM Exports
Pvt Ltd, Faridabad:

"Sixty percent of the visitor who came to our booth were quality buyers. This does not happen in any other exhibitions. We even had a visitor from France."



Mr. S. P. SRINIVASA MURTHY Company
Head, Easy Pack,
Bangalore:

"To be honest, about 60 – 70 percent of the customers who came to our stall were the serious, genuine type. We were able to establish new business relationships which included potential buyers from Sri Lanka."



Mr. KUNAL BID
Owner, Bid Textiles,
Bhiwandi:

"The show was very good, the quality of visitors were good, though the numbers could have been better. We had some very big exporters and buying houses come to our stall, but unfortunately, we are unable to cater to their kind of quantities and requirements."

Mr. AVINASH M. MAHAMUNI
Owner, S. B. Creations,
Bangalore:

"It's a nice experience participating in this show. Lot of customers have visited our stall and showed a lot of interest in our design concepts and services. This concept is something new and we had visitors from a wide segment like apparel manufacturers, exporters, designers, fabric manufacturers and the like..."



Mr. E. S. SIDHARTH GOWTHAM
Director, Sri Vasudeva
Textiles Pvt Ltd,
Coimbatore:

"It was the first time we were displaying mélange yarn, so the response was very good. The show is good and even the big guys have come to our stall."



Mr. KALPESH BADANI
President – RMG,
Nirvan Silk Mills Pvt
Ltd:

"This is the first time we are participating in this show. We got connected to a good number of corporate and buying houses. The footfalls were good and whoever came in here was interested in doing serious business."

Mr. KHUSHWANT MEHTA
Director, Encot Fabrics Pvt. Ltd,
Mumbai:

"Our fabrics are made from the best quality yarns and processed on worldclass machinery. With an expertise of 50 years in textiles, we have made a strong national presence and now look at broader horizons and are all set to establish a global presence through trade shows like F&A."



Mr. VAIBHAV ARORA
Director, Rasik Vatika
Silk Mills Private
Limited, Surat:

"We expected a lot this year as to what we have got in this year's show but still I will say that this year's response has been better than the last two editions, perhaps the change in the venue has a positive impact on the increased visitors."



Mr. AMAN BIYANI
CEO-Fabric Division,
Damodar Industries
Ltd, Mumbai:

Damodar Creative Fabrics was a major draw at the F&A. "We are participating for the third time; we keep giving break in-between and this time we are participating because of the location. The unorganized sector in Bangalore is very big and also most of the buying offices are either in Delhi or Bangalore."

EXHIBITORS' QUOTES



Companies satisfied with buyer turn-out

With the Home Textiles sector growing, sourcing across the product categories of home textiles, home décor, gifts and house ware is becoming increasingly significant. Trade visitors were particularly drawn to the companies that showcased innovation in terms of product development and uniqueness. This fueled order bookings at the show itself. This view was echoed and shared by all exhibitors throughout all areas of the show.



Mr. PANKAJ SAXENA
Dy General Manager-
Sales, Raymond Ltd:
Thane

"The scope for branded product is huge in South India. Lots of retailers from all over South India visited our stall and we were able to reach out to them. Hometex has been a valuable launch platform for us."



Mr. GIRISH KAUSHIK
Jai Bhavani
Furnishing Pvt Ltd,
Bhiwandi:

"We are a three and half year old company manufacturing curtains and upholstery and participating in Hometex for the first time. We got a good response at the show. There could have been more footfalls, but those who came were serious buyers."